



Proposal Pricing Information:

**EV CHARGERS**

Quantity	Name	Price Each	Total Price
1	A-Z CONNECT.net EV CHARGER – AC Ultra SINGLE 80Amp 25' Cord & Pedestal	\$ 10,785.00	\$ 10,785.00
1	EXTENDED WARRANTY Warranty, Add 2-yrs, AC SINGLE (5 Yr total)	\$ 1,500.00	\$ 1,500.00
1	A-Z CONNECT.net SOFTWARE 5- Year Software for AC Chargers - EPIC - (PER PORT!)	\$ 5,800.00	\$ 5,800.00
1	SERVICE AND MAINTENANCE 5 -YEAR, Maint. plan, 2 visits/yr (SINGLE) - AC	\$ 8,500.00	\$ 8,500.00
1	COMMISSIONING/PROGRAMMING	\$ 1,250.00	\$ 1,250.00
1	SHIPPING CHARGERS	\$ 1,500.00	\$ 1,500.00
<b>Total of EV Chargers and options (before Tax)</b>		<b>\$</b>	<b>29,335.00</b>
quote # ..... CalScho_JF_64.26.			

**INSTALLATION**

Quantity	Name	Price Each	Total Price
1	DESIGN ENGINEERING	\$ 3,750.00	\$ 3,750.00
1	MOBILIZATION/DEMobilIZATION	\$ 3,125.00	\$ 3,125.00
1	GENERAL CONDITIONS	\$ 3,018.75	\$ 3,018.75
1	TRENCHING/BACKFILL/SAW CUT/PATCH/CONCRETE PADS	\$ 2,737.50	\$ 2,737.50
1	LABOR (ALL TRADES)	\$ 4,062.50	\$ 4,062.50
1	CONDUIT, WIRE, FITTINGS, SWITCHGEAR, BREAK (taxable)	\$ 2,456.25	\$ 2,456.25
<b>Total of Installation labor and materials (before Tax)</b>		<b>\$</b>	<b>19,150.00</b>
quote # ..... CalScho_JF_64.26.			

Subtotal	\$	48,485.00
*PROJECT TAX 0.0825	\$	1,216.15
<b>PROPOSAL TOTAL</b>	<b>\$</b>	<b>49,701.15</b>

**BONDS:** Bonds are not always required for customers and this may be waived.

If no Bonds are required, the following fees will not be charged. Bonds are invoiced seperately.

**Permitting:** Permits are not always required for School Districts with an IOR already on contract.

If no permits are required, the following fees will not be charged. Permits are invoiced seperately.

Proposal Total plus bonds & estimated Permits **\$ 49,701.15**

A-Z Connect.net is pleased to offer the following quote for the above-mentioned project.

**A-Z Connect Charger overview**

Furnish (1) Level 2 19.2kW Single Port Pedestal charging station by Autel.

Clarifications:

- Model: UF19C001
- 19.2KW (level 2) charging rate.
- Two-year factory manufacture warranty.
- 5-year Extended warranty
- 5-year Maintenance plan

**A-Z Connect Software: Charger Management Software (CMS) overview**

Furnish licenses, one for each charger port, to AZ Connect Charge Management.

<b>Software Term (years):</b>	<b>5</b>	<b>Number of Ports:</b>	<b>1</b>
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- A-Z Connect Software requires licenses and terms begin once chargers are commissioned
- Graphical dashboard to monitor chargers and run utilization reports
- Integration to vehicle telematics is available (optional-telematics not included)
- Mobile Application available
- Power management data & reporting
- RFID Card management (Cards sold seperately)
- Driver management group tracking
- Helpdesk Software Support (24/7, 365)

**A-Z Connect Maintenance and Inspection Plans**

<b>M&amp;I Plan Term:</b>	<b>5</b>
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Maintenance plan – Includes: tech time, travel time, two site visits per year for maintenance.

Included for each inspection:

- General cleaning of Charger, inside and out as required
- Inspect for physical damage
- Check screen and labels for legibility
- Perform functional checks on EVSE, including any RFID reader
- Visual inspection of output cable(s)
- Verify incoming voltage on all phases
- Verify control voltages and adjust as necessary
- Verify input power and circuit breakers
- Electronic summary report
- Visual inspection of all major components
- Confirm proper operation of the micro switches on the circuit breakers and fuses
- Check the operation of the Emergency Stop button
- Review any faults or issues
- Verify date and time and that all programmable settings are correct
- Electronic summary report.

## Installation

We are pleased to submit our proposal, as recapitulated below, to provide electrical work for the above referenced project. Our Pricing is based on Prevailing Wages and Rates. A design/build methodology has been used to determine Scope and associated pricing. Where information is not available, assumptions have been made in an effort to capture a complete scope. Our scope of work, breakout pricing, clarifications, and exclusions are as follows:

### Scope of work list 1:

- 1 Remove SCE provided strut and J box
- 1 Install AZ provided 19.2 KW EVC on existing sweep
- 1 Terminate SCE provided wiring to new charger
- 1 Test and commission charger

### Scope of work list 2: Civil Scope

- 2 Install bollards in front of charger
- 2 Clean up and hauling

## Installation (con't)

### Clarifications



#### CLARIFICATIONS:

1. Please review our proposal and scope of work completely and notify us if you require any additions, deletions or modifications. If we do not receive a response from you, we will assume that our proposal meets or exceeds your expectations and it is understood completely.
2. If selected to work on this project, we will need a Notice to Proceed and an authorization to release orders not later than ten (10) days from today. When the approval to release orders is received more than ten (10) days after the bid date, the bid price may be subject to escalation due to price increases in copper, steel, lighting fixtures or other materials or equipment.
3. Any new interpretation or enforcement of new codes that become effective after the date of our bid which add to our scope of work shall be administered as a change in project scope.
4. Scope based on EVC specifications: (Examples Below)
  - a. Level 2 – 19.2 kW (80 Amps @ 240V 1Ø) or 16.6kW (80 Amps @ 208V 1Ø)
  - b. Level 3 – 120 kW (145 Amps @ 480V 3Ø)
5. Pricing subject to change due to any significant market volatility or governmental action affecting the cost or availability of materials, labor, or other related costs that are put into effect after the acceptance of this proposal.
6. Please note that all owner-furnished equipment is subject to cost variances upon receipt of further information regarding dimensions, weight, mounting/support requirements, connection requirements, and any other detail information which may be required for complete design and installation.
7. Primary utility conduit length based upon estimated closest POC, pricing subject to change once actual utility POC is determined.
8. Concrete pad sizes are approximate until the final dimensions of MSB and panel are known.

#### END OF CLARIFICATIONS

### Exclusions

We exclude the following:

1. Bond.
2. Utility company charges.
3. Schedule:
  - a. Cost for premium time, overtime or shift work is not included unless our own forces create the cause of delay.
  - b. Estimate is based upon construction proceeding on a normal schedule (five days per week-eight hours a day), not an accelerated schedule.
4. Correction or upgrades of existing conditions and code violations.
5. Utility/Site:
  - a. Primary Utility power conduits and conductors.
  - b. Secondary Utility power conductors.
  - c. Secondary Utility power conduit lengths beyond the lengths listed in bid scope above.
  - d. Trenching equipment beyond the use of a standard backhoe with rubber tires.
  - e. Repair, removal and replacement of any landscaping, plants, trees, sprinklers, sprinkler conduit or control wiring.
  - f. Concrete encasement of primary and secondary Utility conduits.
6. Back charges for damaged finished surfaces, except for negligence.
7. Painting, other than standard factory finishes (including touch-up).
8. Upgrading the electrical system due to inadequate power.
9. Civil and ADA remediation that may be required due to local AHJ codes pursuant to installing new or additional EV Chargers.
10. Any additional wiring needed to remove and replace existing EV chargers.
11. Repair or reinstallation of existing concrete pads for existing EV chargers.

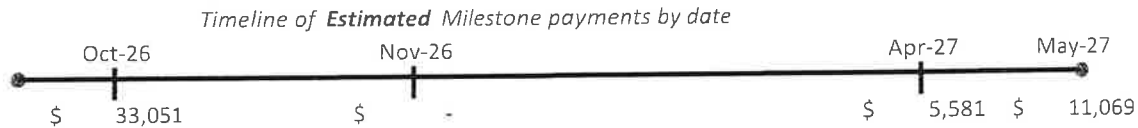
The Total cost listed here is an estimated, non-recurring, cost that will be invoiced on the schedule listed below based on the acceptance of this proposal and the acceptance of a purchase order. Custom ordered parts and components may not be cancelable or returnable. The duration and completion of the project implementation service will coincide with the delivery. At the time of sending this proposal, this is estimated to be determined.

It is possible that the requirements will change over time. If that happens, we will always estimate scope of the additional work for you in advance and communicate this within a reasonable timeframe. Any additional work will be considered a change in scope.

**Estimated schedule of payments in Milestone Billing**

Milestone payments have been identified in the table below. Any changes to the tasks and funds necessary for the implementation of the Project are to be approved in advance by the A-Z Bus and the School District in writing.

ESTIMATED BOARD APPROVAL MONTH: Aug-26					
Milestone Invoices	Project & task items	Timeline	Est Invoice Date	Estimated Amount (USD)	Terms
1	PO & Signed estimate	X	Sep-26		
2	EVSEs including Options, shipped	X +30 days	Oct-26	\$ 29,301	Net 30
3	Design Engineering	X +30 days	Oct-26	\$ 3,750	Net 30
4	Permitting & Bonds (if req)	X +60 days	Nov-26	\$ -	Net 30
5	Switthgear ordered	X +60 days	Nov-26	\$ -	Net 30
6	Staging, materials	X+210 days	Apr-27	\$ 5,581	Net 30
7	Installation, Commissioning, Testing, Closeout	X+240 days	May-27	\$ 11,069	Net 30
Total				\$ 49,701	



**Approval to Proceed**

To further pursue this opportunity with A-Z Bus Sales, please sign below to confirm acceptance of Proposal and approval to move forward.

By signing below, both parties agree to further work together to refine material, schedule, timing and conclude a definitive agreement.

A-Z Bus Sales

Signed: \_\_\_\_\_  
 Name: Joe Ficalora  
 Title: Territory Sales Manager  
 Date: 6/4/2026

Caliente School District

Signed: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

Quote #: CalScho\_JF\_64.26.

Joe Ficalora  
 jficalora@A-Zbus.com  
 (909) 522 - 0286



Robin Shive &lt;rshive@calienteschooldistrict.org&gt;

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**Re: A Heartfelt Thank You**

1 message

**Marianne Smith** <msmith@calienteschooldistrict.org>

Fri, Jun 26, 2026 at 3:39 PM

To: Louis Varga &lt;lvarga@colomboconstruction.com&gt;

Cc: Tiffany Black &lt;tblack@calienteschooldistrict.org&gt;, Robin Shive &lt;rshive@calienteschooldistrict.org&gt;, James Alexander &lt;jalexander@calienteschooldistrict.org&gt;, Marsha Penney &lt;mpenney@calienteschooldistrict.org&gt;, Ashley Simmons &lt;asimmons@calienteschooldistrict.org&gt;, Maryann Macias &lt;mmacias@calienteschooldistrict.org&gt;, Natalie Lovett &lt;nlovett@calienteschooldistrict.org&gt;, Megan Roberts &lt;mroberts@calienteschooldistrict.org&gt;, Veronica Osorio &lt;vosorio@calienteschooldistrict.org&gt;, Leticia Alvarez &lt;lalvarez@calienteschooldistrict.org&gt;, Clancy McCay &lt;cmccay@calienteschooldistrict.org&gt;, Marbella Mendoza &lt;mmendoza@calienteschooldistrict.org&gt;, Mandy Fisher &lt;mafisher@kern.org&gt;, Karina &lt;jk.parker20@yahoo.com&gt;, Matthew Taylor &lt;mattltaylor@yahoo.com&gt;, Adonae Faris &lt;adonaemie@gmail.com&gt;, "dmoy71@aol.com" &lt;dmoy71@aol.com&gt;

Dear Piute Wrangler Team,

As I take a moment to reflect on my six incredible years at Piute, I find myself filled with immense gratitude for each of you. Working alongside such passionate and dedicated individuals has been a true privilege, and I cherish the memories we've created together.

Your support, encouragement, and heartfelt wishes mean the world to me. Each day spent with you has enriched my life in ways I can't fully express, and I will carry those experiences with me as I move forward.

While I may be stepping away, please know that I will always treasure the friendships we've built. I look forward to staying in touch and hearing about all the wonderful things you continue to accomplish.

Thank you once again for everything. Here's to the beautiful moments we've shared and the many more to come!

Warmest regards,

Marianne Smith ❤️

On Fri, Jun 26, 2026 at 3:02 PM Louis Varga &lt;lvarga@colomboconstruction.com&gt; wrote:

Agreed.... Best wishes on your next chapter.

**Louis Varga**

VP Project Development

**COLOMBO CONSTRUCTION COMPANY**



June 11, 2026

Caliente Union School District  
12400 Caliente Creek Rd.  
Caliente CA 93518

Proposal Name: Caliente Anchor Kit  
Project Number: 626059

### Scope of Work

Serban Sound & Communications submits the following proposal for your approval.

The following bid price includes:

<u>Description</u>	<u>Unit</u>	<u>Qty</u>
Anchor Liberty Pro (single)	EA	1.0000
Handheld Microphones 2 wireless	EA	2.0000
Heavy duty speaker stand	EA	1.0000
Shipping	EA	1.0000

Liberty 3 Pro, battery powered PA system with Bluetooth &  
AnchorLink 4 wireless mic capacity, AnchorFlex transceiver  
& wireless mic includes (1) LIB3TU4, (2) WH-LINK

Continued...

**Serban Sound & Communications price is contingent upon:**

1. Any changes not contained in the scope of work will be documented in writing and agreed by both the customer and Serban Sound & Communications.
2. All areas affected by the scope of work are accessible during normal working hours 8:00am to 5:00pm.
3. Pricing Valid for 30 days from the date of this Proposal.
4. Pricing includes sales tax and shipping.

**Bid Exclusions:**

1. Conduit, Backboxes, and Power
2. Any Lead and Asbestos testing or abatement
3. Any structural engineering requirements
4. Pollution Liability Insurance, Builders Risk Insurance
5. Submittals, Permits, Fees or Drawings of any kind
6. Removal of existing or abandoned cable
7. Painting or Patching
8. Payment and Performance Bonds

**Warranty Coverage:**

At Serban Sound & Communications, we offer an industry-leading standard warranty for our installed systems, providing a comprehensive one-year coverage for both parts and labor. Our commitment to quality extends to both our products and services, ensuring that your project is backed by our unwavering dedication to excellence

**Initial Investment including labor, material, and sales tax: \$3,565.90**

\*Financing Options available upon request\*

Signature \_\_\_\_\_

Date \_\_\_\_\_

Purchase Order Number \_\_\_\_\_

I hope that we will be able to provide you with all the resources necessary to fulfill your needs.  
If you have any questions, please don't hesitate to contact me.

Sincerely,

Flynn O'Neill  
Serban Sound & Communication



June 09, 2026

Caliente Union School District  
12400 Caliente Creek Rd.  
Caliente CA 93518

Proposal Name: Caliente Anchor Kit  
Project Number: 626059

### Scope of Work

Serban Sound & Communications submits the following proposal for your approval.

The following bid price includes:

<u>Description</u>	<u>Unit</u>	<u>Qty</u>
Anchor Bigfoot 3 Pro Portable Sound System	EA	1.0000
Wireless Handheld Microphones	EA	2.0000
Shipping	EA	1.0000

Bigfoot 3 Pro, battery powered PA system with Bluetooth & AnchorLink 4 wireless mic capacity, AnchorFlex transceiver & wireless mic includes (1) BIG3TU4, (1) WH-LINK

Proposal

Continued...

06/09/26

**Serban Sound & Communications price is contingent upon:**

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2. Any Lead and Asbestos testing or abatement
3. Any structural engineering requirements
4. Pollution Liability Insurance, Builders Risk Insurance
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8. Payment and Performance Bonds

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At Serban Sound & Communications, we offer an industry-leading standard warranty for our installed systems, providing a comprehensive one-year coverage for both parts and labor. Our commitment to quality extends to both our products and services, ensuring that your project is backed by our unwavering dedication to excellence

**Initial Investment including labor, material, and sales tax: \$5,921.47**

\*Financing Options available upon request\*

Signature \_\_\_\_\_

Date \_\_\_\_\_

Purchase Order Number \_\_\_\_\_

I hope that we will be able to provide you with all the resources necessary to fulfill your needs.  
If you have any questions, please don't hesitate to contact me.

Sincerely,

Flynn O'Neill  
Serban Sound & Communication



Kern County Superintendent of Schools

Kern County Superintendent of Schools

Work Order Estimate

**Site:** Vehicle Maintenance      **Account:** Caliente School District      **Date In:** 06/26/2026  
**Invoice #:** WO-00691      **Bill To:** (District Transfers)      **Date Out:**  
**Vehicle #:** CA 0112      **Odometer:**      **Status:** Complete  
**VIN #:** 1BABNBXA4EF296370      **Make/Model:** Blue Bird      All American - RE

**Concern:** Estimate for Mobile Repair Service- EGR Replacement (Including Parts and Travel)      **Notes:** \*ESTIMATE ONLY\*

Maintenance Code	Action Status	Part	Part Description	Qty	Unit Cost	Part Total
Engine Repairs						
Part(s) Sale Only						
Travel						
<b>Total Parts</b>						

Maintenance Code	Mechanic	Correction	Labor Hours	Labor Total	Shop Fee	Tax	Total
Engine Repairs	Salvador Landa	Estimated Labor Charge for EGR Replacement on site;	8.00	\$1,200.00	\$398.51	\$502.55	\$6,594.06
Part(s) Sale Only	Jorge Ruiz	Estimated Parts Charge for (1) EGR Cooler Kit, and (16) Gallons of Coolant	1.00	\$4,193.00			
Travel	Salvador Landa	(Estimate) Travel Cost: from Union Ave. to Caliente Creek Road.	2.00	\$300.00			
<b>Total Labor</b>					\$5,693.00		

**ESTIMATE**